



## Case Study

### Challenge:

Provide a reliable means for Siemens VDO to manage servers at multiple offices from a central location with minimal changes to existing infrastructure.

### Solution:

StarTech.com supplied Siemens with SV1110IPEXT (Server Remote Control) units. When installed at each branch office, Server Remote Control allowed administrators to complete almost any server-related task that would normally require an on-site visit.

### Result:

StarTech.com's Server Remote Control technology allowed Siemens to effectively centralize the management of the servers at its branch offices, making its IT staff more efficient by eliminating costly travel time. Because Server Remote Control is designed to work with a wide variety of equipment and hardware platforms, no additional hardware infrastructure changes were required.

## Siemens VDO chooses Server Remote Control by StarTech.com to centralize server management for its branch offices

In an ideal world, every server that an IT administrator needs to manage would be in one room. Today's reality is that servers can be spread over a wide geographical area, and they need to be managed cost-effectively without the need for major infrastructure changes. Siemens VDO was faced with challenge of managing servers at several locations, each a considerable drive from the closest regional office. Siemens turned to StarTech.com for a solution that could allow technicians to perform routine management and maintenance without the expense and lost time required for traveling from the regional office to branch locations.

KVM Control over IP is a technology that allows administrators to interact with and control one or many servers as though they were on-site and seated at a local console. The SV1110IPEXT from StarTech.com is part of the Server Remote Control product family, and one of the KVM Control over IP products that Siemens evaluated when looking for a remote management solution that would meet its needs. "Siemens VDO needed a solid, reliable platform to remotely manage servers at our branch offices from a central location. After evaluating several KVM Control over IP products, we selected StarTech.com's SV1110IPEXT Server Remote Control for its compatibility with our existing equipment without proprietary software, custom cables, and per-unit licensing costs," says Dan Arsenault, Network Administrator for Siemens VDO.

StarTech.com's approach to KVM Control over IP is unique in the industry. Using only a Java-enabled Web browser or standard VNC client, administrators can securely access and interact with servers—of virtually any platform type—without the need for proprietary access software or expensive licensing. The SV1110IPEXT is designed to work

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**Dan Arsenault**  
**Network Administrator**  
**Siemens VDO**

with existing KVM switches from virtually any vendor, minimizing changes to existing installed hardware. The result: immediate cost savings using remote management without the headaches of implementing a proprietary solution. Siemens is now able to manage remote servers effectively, and technicians no longer have to travel to branch offices to solve problems, improving efficiency and reducing system downtime. “Now that the solution has been in place for several months, we’ve been very pleased with its reliability and performance. I would recommend it to anyone who needs bulletproof remote server management and wants to avoid the pitfalls of proprietary solutions,” praises Arsenault.

#### **Conclusion**

StarTech.com’s open-ended approach to KVM Control over IP solutions allows customers like Siemens to implement effective remote management solutions that seamlessly integrate with existing equipment. Server Remote Control technology offers all the cost-savings of KVM Control over IP without the pitfalls of proprietary hardware and software implementations.

StarTech.com U.S.A.  
6300 Commerce Center Drive Suite E  
Groveport, OH 43125

StarTech.com Canada  
45 Artisans Cr.  
London, ON  
N5V 5E9

StarTech.com UK  
Unit 5, Dallington Fields Business Park  
Northampton  
NN5 7GE

Tel: 1-800-265-1844 (US/Canada)  
Tel: 00-800-7827-8324 (UK/Ireland/Europe)

[www.startech.com](http://www.startech.com)

