

Complete Selection

Professional (Heavy duty) DRW115 Series



Best For: Medium / Large Enterprise

Keywords: high insertion cycles, hot swappable, IDE, SATA, ATA, aluminum removable drive enclosures, StorCase, mobile racks

Key Selling Points:

- Heavy duty, all aluminum construction maximizes durability and heat dissipation
- 7K Insertion rating equates to 4 removals/insertions a day, every day, for 5 years

Durable (High end) DRW150 Series



Best For: Med. / Large Enterprise

Keywords: high insertion cycles, hot swappable, Storcase, RhinoJr, SCSI, SCA, SAS

Key Selling Points:

- 25K Insertion Rating equates to nearly 14 removal/insertion cycles per day, every day for 5 years.
- Dust resistant door engages when the caddy is removed from the bay, preventing dust particles from entering your computer.

Mid-Level (Rugged) DRW113 Series



Best For: Small/Medium Business; Education

Keywords: aluminum and plastic, IDE/ATA, SATA, removable drive enclosures

Key Selling Points:

- Aluminum and high quality plastic design offers a lightweight, durable storage solution
- Two front-mounted ball bearing fans to provide additional hard drive cooling

Low End (Value Priced) DRW110 Series



Best For: Small Business, SOHO, Home

Keywords: value priced, IDE/ATA, SATA, plastic removable drive enclosures

Key Selling Points:

- High quality plastic design offers maximum durability.
- A secure but affordable solution for data transfers and storage.

How to Sell Removable Drive Enclosures to Your Customers



The Opportunity:

With increases in storage requirements for large multimedia files and network data management, opportunities to meet storage demands and provide alternate solutions have increased.

Removable Drive Enclosures offer a cost-effective way to turn hard drives into mobile storage solutions.

Key Questions to Identify an Opportunity

Q: Do you have a need to move/backup large amounts of data between computers? (Removable drive enclosures support high capacity hard drives and support new SATA II hard drives at transfer rates up to 3 Gb/s.)

Q: Do you manage a mission critical server environment? (Removable drive enclosures support SAS, SCA and SCSI hard drives)

Q: Would you benefit from quickly removing/inserting hard drives without the time-consuming need to mount to carriers or trays? (The HSB100SATBK is a tray-less hot swap alternative)

Q: Did you previously purchase StorCase branded removable drive enclosures? (Our DRW150 and SATA BAY Series products are interchangeable with former RhinoJr series, a complete list of replacement SKU's for StoreCase products is available at www.startech.com/drivecases)

Why StarTech.com?

Extensive selection of removable drive enclosures

- SATA, IDE, SAS, SCSI, SCA, supported removable drive enclosures, as well as external drive enclosures with convenient features (i.e. card reader, USB hub, FireWire, SATA II support etc.)

Maximum Price/Performance: Feature-rich, high quality products that maximize cost effectiveness.

Maximum protection of hard drive and data - Features include shock absorbers, ball bearing fans for advanced cooling as well as aluminum constructed models.












Innovation: Unique new products such as trayless hot swap bays

See reverse side for product line list ▶



Removable and External Storage Solutions

SATA

Drive Type	Style	Construction	Color	Features	Extras Available	Part Number
Serial ATA	Value	Plastic	Beige	3Gb/s Transfer	Caddy	DRW110SAT 
Serial ATA	Value	Plastic	Black	3Gb/s Transfer	Caddy	DRW110SATBK 
Serial ATA	Rugged	Plastic, Aluminum	Beige	3Gb/s Transfer	Caddy	DRW113SAT 
Serial ATA	Rugged	Plastic, Aluminum	Black	3Gb/s Transfer	Caddy	DRW113SATBK 
Serial ATA	Durable	Aluminum	Beige	3Gb/s Transfer	-	DRW150SAT 
Serial ATA	Durable	Aluminum	Black	3Gb/s Transfer	-	DRW150SATBK 
Serial ATA	Professional	Aluminum	Beige	3Gb/s Transfer	Caddy	DRW115SAT 
Serial ATA	Professional	Aluminum	Black	3Gb/s Transfer	Caddy	DRW115SATBK 
Serial ATA	Fast Swap	Aluminum	Black	3Gb/s Trayless	-	HSB100SATBK 
Serial ATA	Fast Swap	Aluminum	Black	3 Drive Trayless	-	HSB320SATBK 
Serial ATA	Fast Swap	Aluminum	Black	4 Drive Trayless	-	HSB430SATBK 



DRW115SATBK











DRW113ATABK



DRW150SCABK






IDE

Drive Type	Style	Construction	Color	Features	Extras Available	Part Number
IDE ATA 133	Value	Plastic	Beige	Shock Absorbers	Caddy	DRW110ATA 
IDE ATA 133	Value	Plastic	Black	Shock Absorbers	Caddy	DRW110ATABK 
IDE ATA 133	Rugged	Plastic, Aluminum	Beige	Hot Swap Software	Caddy	DRW113ATA 
IDE ATA 133	Rugged	Plastic, Aluminum	Black	Hot Swap Software	Caddy	DRW113ATABK 
IDE ATA 133	Durable	Aluminum	Beige	Cableless Connector	-	DRW150ATA 
IDE ATA 133	Durable	Aluminum	Black	Cableless Connector	-	DRW150ATABK 
IDE ATA 133	Professional	Aluminum	Beige	Max. Durability	Bay, Caddy	DRW115ATA 
IDE ATA 133	Professional	Aluminum	Black	Max. Durability	Bay, Caddy	DRW115ATABK 

 Retail-Ready

 Retail-Ready

SCSI / Serial Attached SCSI (SAS)

Drive Type	Style	Construction	Color	Features	Extras Available	Part Number
U320 68 Pin	Durable	Aluminum	Beige	2 DBB Fans	-	DRW150SCSI 
U320 68 Pin	Durable	Aluminum	Black	2 DBB Fans	Caddy	DRW150SCSIBK 
80 Pin SCA	Durable	Aluminum	Beige	2 DBB Fans	-	DRW150SCA 
80 Pin SCA	Durable	Aluminum	Black	2 DBB Fans	-	DRW150SCABK 
SAS / SATA	Durable	Aluminum	Black	3 Gb/s Transfer	-	DRW150SASBK 

IDE/SATA External Drive Enclosures

Drive Type	Drive Size	Connection	Construction	Color	Features	Part Number
IDE	1.8"	USB 2.0	Aluminum	Silver	One-Button Backup	IDECASE18U2B 
IDE	2.5"	USB 2.0	Aluminum	Silver	On-the-Go Technology	IDECASE25OTG 
IDE	2.5"	USB 2.0	Aluminum	Silver	One-Button Backup	IDECASE25U2B 
Serial ATA	2.5"	USB 2.0	Aluminum	Silver	On-the-Go / SATA HD	SATCASE25OTG 
IDE	3.5"	USB 2.0	Aluminum	Silver	One-Button Backup	IDECASE35U2B 
IDE	3.5"	USB 2.0	Aluminum	Silver	Card Reader / USB Hub	IDECASEU2CRH 
IDE	3.5"	USB 2.0 / RJ45	Aluminum	Silver / Black	NAS	IDECASE35NAS 
IDE	3.5"	USB 2.0 / FW400	Aluminum	Silver	Combo	IDECASE35U2F 
IDE	3.5"	USB 2.0, FireWire 800	Plastic / Steel	Silver / Black	Combo	IDECASEU2FB 
Serial ATA	3.5"	Serial ATA	Aluminum	Silver	SATA HD	IDECASE35SAT 
Serial ATA	3.5"	USB 2.0	Aluminum	Silver	SATA HD	SATCASE35U2 
Serial ATA	3.5"	USB 2.0	Aluminum	Black	Dual HD / 2 Port Hub	SATCASE2U2 
Serial ATA	3.5"	USB 2.0	Aluminum	Black	Dual HD / RAID 0/1	SATCASE2U2R 
Serial ATA	3.5"	eSATA	Aluminum	Black	Dual HD / 36 b/s	ESATCASE2 
IDE	5.25"	USB 2.0	Aluminum	Silver	HDD/CD/DVD	IDECASE525U2 
IDE	5.25"	USB 2.0	Plastic	Silver / Black	CD / DVD / DVD-RW	IDESLIMVDU2 

 Retail-Ready

SATA Backplanes

Drive Type	Style	Construction	Color	Features	Extras Available	Part Number
Serial ATA	2 Bay	Aluminum	Black	3 Hard Drives	Tray	SATABAY3BK
Serial ATA	3 Bay	Aluminum	Beige	4 Hard Drives	Tray	SATABAY4
Serial ATA	3 Bay	Aluminum	Black	4 Hard Drives	Tray	SATABAY4BK
Serial ATA	3 Bay	Aluminum	Black	5 Hard Drives	Tray	SATABAY5BK

 Retail-Ready

SCSI Backplanes

Drive Type	Style	Construction	Color	Features	Extras Available	Part Number
Serial ATA	Backplane	Aluminum	Beige	3 Hard Drives	Tray	RAIDBAY3
Serial ATA	Backplane	Aluminum	Black	3 Hard Drives	Tray	RAIDBAY3BK



IDECASE25OTG



IDECASE35U2B



SATABAY5BK

